







Dear Friends.

AFS Company Profile is prepared in the hopes of increasing our brand awareness, ensure sustainability and to inform you, our esteemed partners so that you will be able to learn about our experiences and values.

With 50 years of commercial experience, AFS family has achieved many successes in international platforms. Today, as Europe's largest and World's leading flexible air duct manufacturer, we are proud to bring this success to our country together with our business partners. In its' sector, AFS is the only company that can produce all industrial, commercial and domestic flexible air ducts, under one roof. Therefore, AFS has achieved to become an important supplier for various sectors in the World.

Due to globalization, technology and expectations are changing rapidly. In order to meet and exceed these expectations, our main priorities are R&D, design, production and customer satisfaction. Through analyzing different systems and expectations from different parts of the world, we strive to meet the customers' needs with the right product and combine quality and speed in one common ground.

With its current corporate structure, AFS is committed to its values with its approach to sustainable development. We will uphold the rights of our customers and employees without compromising product quality. We will continue to increase environmental awareness and social responsibility projects.

We owe a debt of gratitude to our colleagues, business partners, customers, suppliers and our friends who have always supported us throughout the years.

Yours faithfully,

Zeki POYRAZ

1991

 Began its' production process with semi-flexible air ducts.



2000

- First aluminium flexible air duct was made.
- Istanbul ISK Sodex was attended for the first time.



2004

 Dubai BIG5 was attended for the first time



2006

- An agreement was made with Soler&Palau and Vents for the first time.
- USA AHR was attended for the first time.



2008

- CEO Zeki Poyraz became the chairperson to the assembly at The Union of Chambers and Commodity Exchanges of Turkey.
- CEO Zeki Poyraz won the Businessperson of the Year Award.
- Started using the motto "Motivation for Ventilation".



1994

• Nürnberg IKK was attended for the first time.



• Italy Mostra Convegno was attended for the first time.

2005

- Insulation nails and disc valves were added to the production line.
- Fan sales began.
- Products exported to 50 different countries.
- Frankfurt ISH was attended for the first time.



2007

- New AFS logo designed.
- MUSIAD (Independent Industrialists and Businessmen Association)
 Export Award won.
- China Refrigeration was attended for the first time.



2009

- AFS Lab was established.
- PRATI connectors were introduced to the domestic market.
- The exhibition Climatizacion Spain was attended for the first time.
- RAKSAN Air Disc Valves and Grills were introduced to the domestic market.

timeline

2010

- Took its place in the European market with the Newflow market.
- Interclima France was attended for the first time.

2012

- Was nominated in three different categories by the Turkish HVAC-R Industry Exporters Association during the successful exporters of the year award program.
- Turkish Standards Institution certificate was obtained for flexible air ducts.
- CEO Zeki Poyraz was elected as the head of the Turkish HVAC-R Exporters Association.
- SIMFLEX industrial hoses were introduced to the domestic market.

2014

- AFS Lab moved to a 1600 m² area.
- · Won the SME of the Year Award.
- The first UL 181 Certificate was obtained by AFS for non-insulated ducts.
- Authorized liability certificate received.

2016

- Turkish HVAC-R Exporters
 Association Award for the highest number of flexible air ducts exported.
- · Marine Certificate obtained.

2018

- CEO Zeki Poyraz assigned to the Turkish Exporters Association Board of Deputy Chairman.
- Turkish HVAC-R Exporters
 Association Award for the highest number of flexible air ducts exported.



2011

- Won the award as the top exporting firm to the highest number of markets and highest number of cooling systems exported by the Central Anatolian Exporters Association.
- Received an award for making the highest number of applications for utility models between the years 2009-2010 by the Turkish Patent Institute.
- Obtained the Greenguard and Hygiene certificates.
- CONAIR Air Disc Valves and Grills were introduced to the foreign market.

2013

 Won awards for "highest number of countries exported to" and "biggest exporter in the categories of air ducts and air connectors" by the Small and Medium Enterprises Development Organisation.



2015

· All products are A+ certified.

2017

- The first UL 181 Certificate was obtained by AFS for Insulated ducts.
- Turkish HVAC-R Exporters Association Award for the highest number of flexible air ducts exported.





AFS started its production in Ankara in 1991 with semi-flexible air ducts, and towards the 21st century began improving its technology and production in different categories and succeeded as the leader in the HVAC sector, Now. alongside semi-flexible and flexible air ducts, AFS is capable of producing various products that are used in ventilation systems such as industrial hoses, installation and mounting accessories by improving its product quality and variety day after day. AFS has become the biggest producer of flexible air ducts in Europe by expanding its work through its professional employees. As the company took its respected place within the leading companies of the HVAC sector by certifying its products through esteemed laboratories and testing bodies, it continues on the path of becoming the market leader.

Operating with its state of the art technology AFS has a well-deserved pride in its country. Furthermore, exporting to 78 countries through its vision of constant innovation. AFS Always strives to represent the brand "Turkey Discover the Potential", in the best way possible. Due to its honest, young, dynamic and well-educated workforce, AFS strives to provide effective solutions at the highest possible quality on time. Through its years of experience, AFS knows the different needs of each client around the world. Therefore. providing unique and prompt solutions has become its core principal.

about us



Mission

Increasing brand knowledge through producing innovative, trustworthy and competitive products and services through the awareness of consumers' needs and expectations by being conscious and respectful towards the environment and society.

Vision

Becoming a worldwide brand by accomplishing permanent excellence.

Values

- 30 years of experience
- Outstanding work ethics
- Respect towards labor
- Efficient work
- State of the art production technology
- Environmentally conscious
- High-quality production
- Entrepreneurship
- Strong ties with business associates









our departments



CEO
CFO
Accounting
Corporate Communications
Domestic Sales
Export
Human Resources
IT & Technical
Logistics
Production
Purchasing
Quality Control
R&D

quality control, logistics, R&D

Quality Control

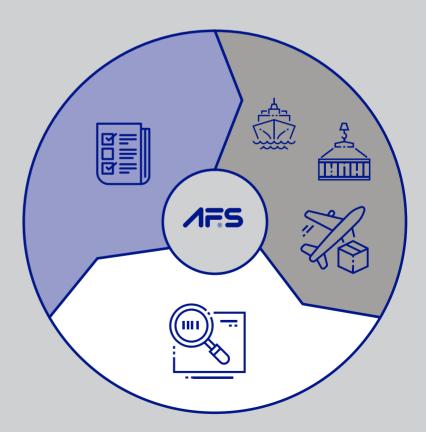
Our organizations' primary objective is to provide quality that is beyond the customers' expectations. In order to ensure its' quality AFS tests its' products throughout the production process, routine tests and measurements are done at AFS Lab. In this sense, AFS keeps close ties with standardization organizations, independent testing organisations and authorities.

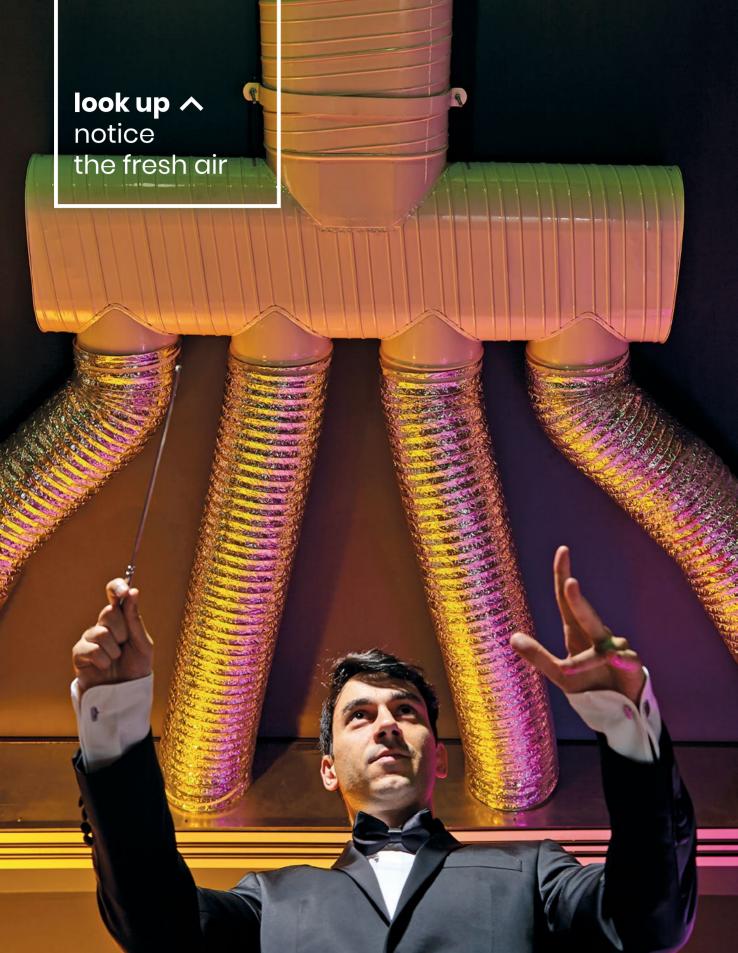
Logistics

AFS sets a standard with customs by having the fastest delivery within the world. Through our particular logistics we are able to maximise productivity and minimise costs.

R&D

With the laboratory that it has built, AFS started its' own R&D journey and by renewing its' technology constantly, it aims for unconditional customer satisfaction, hygiene, energy efficiency, silent and impermeable products. Together with the goal to become the best in terms of R&D.





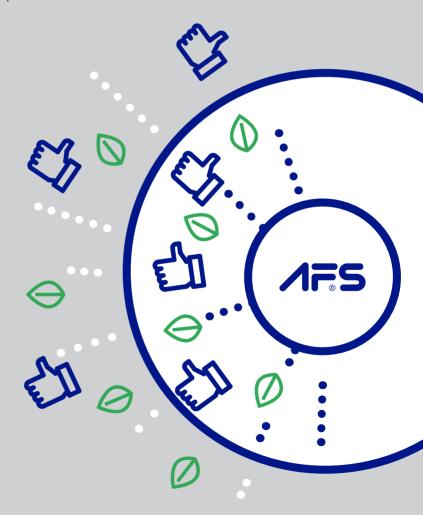
Enviroment

It is the responsibility of all workers, starting from the CEO, to control and prevent all harmful and negative effects that might be caused by the operations of AFS and to always improve energy efficiency. As AFS, it is our duty to educate our employees with the knowledge of occupational health and safety and environmental consciousness for the purposes of "healthy and environmentally conscious production".

Consumer Satisfaction

Consumer satisfaction is the core of AFS' mission. We do our best to provide effective solutions at the highest possible quality on time for our customers. Research is done routinely to receive more information on consumers' needs and wants.

environment, consumer satisfaction





Flexible
Air Duct



Industrial Hose & Air Duct





Heat & Energy Recovery Units





Air Curtains





Acoustic Air Duct



Fans





product

78 Clients



Product Type

332

Produced Units

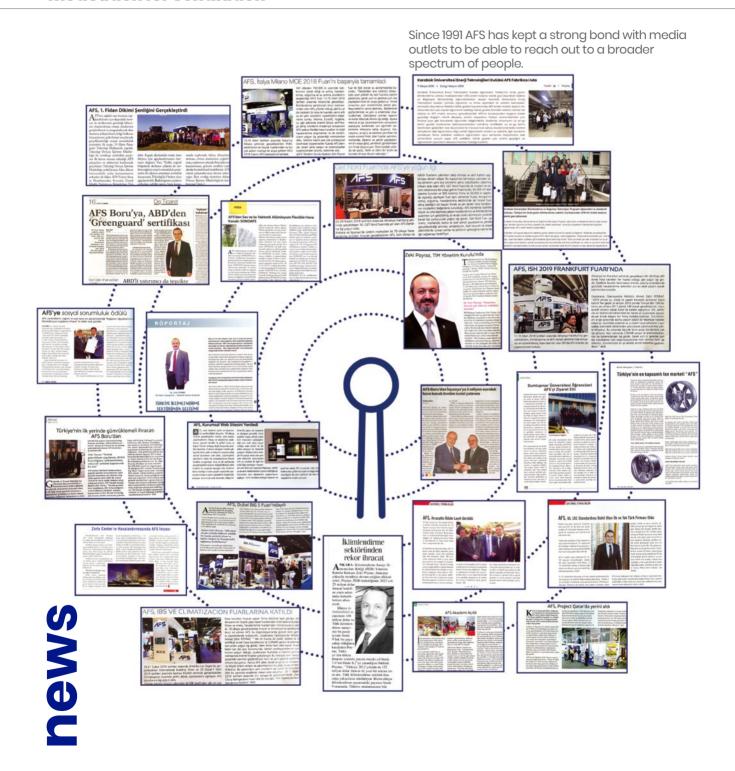
20,781,606*

* as of 15/05/2019

certificates



certificate	country	laboratory
BS 476 Part 6&7 Class 0	England	EXOVA
Class A1	Europe	EXOVA
Class A2	Europe	EXOVA
Class B	Europe	EXOVA
Class E	Europe	RISE
МО	France	CSTB LNE
MI	France	CSTB LNE
DIN 4102 B2	Germany	EXOVA
Class 1	Italy	CSI
UL 181	USA	UL
UL 2158A	USA	UL
UL 723	USA	UL
NFPA 701	USA	EXOVA
Surface Resistivity Test (Antistatic)	-	UL
HYGIENE	-	IMSL
Marine	Europe / USA	EXOVA
A+ (ISO 16000)	-	CSTB
Reach	-	sgs
RoHS	-	sgs
ISO 9001	-	FQC
ISO 27001	-	INSPECT







social





2007

MUSIAD (Independent Industrialists and Businessmen Association) Export Award won.



2008

CEO Zeki Poyraz won the Businessperson of the Year Award.



2011

Won the award as the top exporting firm to the highest number of markets and highest number of cooling systems exported by the Central Anatolian Exporters Association. Received an award for making the highest number of applications for utility models between the years 2009–2010 by the Turkish Patent Institute.



2013

Won awards for "highest number of countries exported to" and "biggest exporter in the categories of air ducts and air connectors" by the Small and Medium Enterprises Development Organisation.



2014

Won the SME of the Year Award.



2016

Turkish HVAC-R Exporters Association Award for the highest number of flexible air ducts exported. Marine Certificate obtained.



2017

Turkish HVAC-R Exporters Association Award for the highest number of flexible air ducts exported.



2018

Turkish HVAC-R Exporters Association Award for the highest number of flexible air ducts exported.



references

















































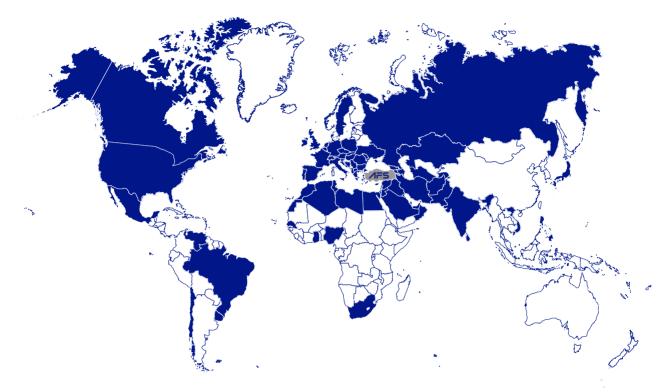




AFS is in the air of Turkey

We bring the AFS ventilation solutions for Turkey's 81 provinces. Regardless of the requirements of the ventilation projects and different weather conditions, the quality of the products and services we offer in every province is always the highest.

AFS abroad



- **AFGHANISTAN**
- ALBANIA
- **ALGERIA**
- **ARMENIA**
- **AUSTRIA**
- **AZERBAIJAN**
- **BAHRAIN BELGIUM**
- **BOSNIA**
- **BRAZIL**
- **BULGARIA**
- **CANADA**
- CHILE
- **CYPRUS**
- **CZECH**
- **DENMARK**
- **EGYPT**
- **FRANCE**
- **GEORGIA**
- **GERMANY**
- **GHANA**
- **GREAT BRITAIN**
- **GREECE**
- **HUNGARY**
- **INDIA**

- **IRAN**
- **IRAQ**
- IRELAND
- **ITALY**
- **JAPAN**
- **JORDAN**
 - **KAZAKHISTAN KOSOVO**
 - **KUWAIT**
 - LIBYA
 - **LEBANON**
 - **MACEDONIA**
 - **MALTA**
 - **MAURITIUS**
 - MEXICAN
 - **MOLDOVA**
 - **MOROCCO**
 - **NETHERLANDS**
 - **NIGERIA**
 - **OMAN**
 - **PAKISTAN**
 - **PANAMA**

PORTUGAL

- **PHILIPPINES**
- HONG KONG **POLAND**
- **QATAR**

- **ROMANIA**
- **RUSSIA**
- SAUDI ARABIA
- **SENEGAL**
- **SERBIA**
- **SINGAPORE**
- **SLOVAKIA**
- **SLOVENIA**
- **SOUTH AFRICA**
- **SPAIN**
- **SRI LANKA**
- **SWEDEN**
- **SWISS**
- **SYRIA**
- **TAJIKISTAN**
- **TUNISIA**
- **TURKMENISTAN**
- UAE
- **UKRAINE**
- URUGUAY
- **USA**
- **VENEZUELA**
- **VIETNAM**



